

**ZONE 4 EXECUTIVE
2021 - 2023**

**Representative to the
Board**

Todd Coles

Chair

*Evan Read, Dipl.M.M.,
AMP*

Past Chair

Sacha Smith

Vice Chair

Becky Jamieson, AMP

Secretary - Treasurer

VACANT

Zone Directors

Ryan Ban

John Britto

Jaclyn Grossi

Tyler Raponi

For detailed zone
information go to

www.amcto.com

AGENDA – Workshop & Zone 4 Fall Meeting
ZOOM Virtual Meeting

Register in advance for this meeting:

[https://us06web.zoom.us/meeting/register/tZModu6vrDooEtXCTI4PCJ0OYrKX
NspdcUSw](https://us06web.zoom.us/join/https://us06web.zoom.us/meeting/register/tZModu6vrDooEtXCTI4PCJ0OYrKXNspdcUSw)

*Once registered, a confirmation will be sent to your email including a link to save meeting to your calendar.

Thursday, December 1, 2022

1:00

Welcome from the Vice Chair

- Becky Jamieson, Zone Vice Chair

1:05 – 1:10

Presenting Sponsor – Realtax

- Jeff Oberman, President, Realtax

1:10 – 1:15

Zone Business

- Adoption of Minutes of the Spring 2022 Meeting
- Receipt of the Fall 2022 Zone Financial Report

1:15 – 1:50

AMCTO Updates

- Elana Arthurs, CMO, AOMC, AMCTO President
- David Arbuckle, AMCTO Executive Director

1:50 – 2:00

Break

2:00 – 2:50

**Dealing with Difficult People: The Seven Simple Steps
to Success!**

- Michael Lewis, Michael Lewis Training, Motivation And
Development

Throughout our personal and professional life, we will all have to deal with difficult and challenging people and their behaviours. This webinar examines difficult people and their behaviours, provides how to be more assertive and confident around them and presents seven very basic and common-sense steps to enact when you find yourself having to go “toe to toe” with that difficult person.

2:50 – 3:00

Break

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3:00 – 4:00

**Sitting Next to Greatness: The Benefits of Being or
Having a Mentor!**

- Michael Lewis, Michael Lewis Training, Motivation And Development

Around us everyday are people who have experience and wisdom deeper than our own. Discover how being a mentor or becoming a mentee might be the one thing that is missing in your career and the one experience in which you will value the most.

4:00

Adjournment

- Becky Jamieson, Zone Vice Chair

Thank you to our Presenting Sponsor:



ZONE 4

