



AMCTO
THE MUNICIPAL EXPERTS

AMCTO's Corporate Training

Contract Tendering and Legal Requirements for Municipalities

1- Day Workshop

This workshop will help you learn about procurement legislation and case law in Ontario, which affects practice. You will understand why procurement is a risky business and how to protect against challenges; review trade treaties including new CETA; cover tender process basics and terminology; and in comparison, we will review sample purchasing by-laws.

What you will learn:

- What is a typical Tender and what are the alternatives?
- What is the Contract A/Contract B legal construct all about?
- What does the Duty of Fairness mean for daily practice?
- How do the trade treaties impact how municipalities procure?
- Best practices to stay out of procurement process trouble

Why attend:

Understanding the legal framework of Canada's law on procuring goods and services will help you organize your purchasing processes to be more effective and efficient, and less likely to be challenged by an unhappy vendor. Seeing the make-up of purchasing by-laws, knowing the range of purchasing tools and hearing about best practices provides concrete answers to the 'how should we buy this?' question.